



Venture Capital Handbook: New and Revised

David Gladstone

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Handbook on how to raise start-up business capital. Written by the president of America's second largest venture capital company, this book covers all aspects of the venture capital raising process: From the presentation of the proposal, through the negotiation process, through the legal closings, to the final exit by the venture capital company. For courses in Venture Capital, Entrepreneurship, Small Business and Investments.

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